

## 2021 ANNUAL GENERAL MEETING

**Minutes of the 2021 Annual General Meeting of BMW Motorcyle Club Aotearoa New Zealand Inc.**  
held at the Plymouth International situated at 220 Courtenay Street, New Plymouth  
on Saturday 23 January 2021 from 5:00 pm.

Started at 5.07pm.

### 1. **WELCOME AND APOLOGIES.**

Present: Garry Williams, Grant Aislabie, Robin Wood, Dave Ross, Dale Grover and 75 others

Apologies received prior: Chris Souness - 3272, Mark Richards - 3878, Lance Nixon – 1550, Peter & Anne Tibbs – 2806, Grant McMillan – 3890, Gail Moore – 3540, Nick Lewis – 3529.

Apologies received at AGM: Jill Barter - 407, Greg Simpson – (?), Richard Kuysten - 1585, Noel Walker - 1282, Trish Plowright - 795, Terry Ellis-Smith - 947.

### 2. **MINUTES OF THE PREVIOUS ANNUAL GENERAL MEETING**

Accepted. Moved: Garry Williams. Seconded: John Wuts. Carried.

### 3. **PRESIDENTS 2020 ANNUAL REPORT FROM THE BOARD**

Tena Koutou katoa. Nau mai harae mai, nga mihi nui ki a koutou katoa.

Welcome everyone and I'll make a start by thanking Ray and his team who have done such a great job in bringing this weekend together

I want to also acknowledge with a few moments of silence members who can't be with us this weekend due to serious illness or who have passed away during the year. In particular Bill McLellen and Hans Claus.

I'd also like to recognise Leonie Steadman and Jodie McTavish from AON and thank them for being here.

Kicking 2020 out the door hasn't come soon enough. You might recall a sense of excitement of 12 months ago as a new decade beckoned.

2019 was a pretty awful year, book-ended by the gut-wrenching events of the Christchurch mosque attacks and the violent eruption of Whakaari/White Island.

2020 started pretty well with an awesome Rally in Blenheim, and I thought things were looking up. But my optimism was pretty short-lived, as the spectre of Covid-19 fast unfolded. I certainly never anticipated that some "mystery flu" was going to cripple the world with the unforgiving force of a global pandemic.

By March, Covid's cloud of chaos, confusion and fear swiftly escalated and went on to monster the best part of the year. Terms like "self-isolating", "quarantine", "lockdown" and "key workers" all became part of our daily vocabulary.

We have much to be grateful for though. Our isolated geography and the big blue moat are our saving grace, and our primary sector has saved the economy while the drawbridge has been up. While we steadily re-connect with the rest of the world, I do hope one of the silver-linings of the Covid age will live on – shop local and support local, especially your dealer network.

Despite the challenges the Club had a pretty good year. Our membership numbers remained steady, which is at odds with what was happening for most clubs around the world, and the overwhelming support from members to change the Club's name and adopt a new logo was a significant milestone for the Board.

The Board made an early decision as the Covid situation escalated to meet more regularly than the constitution says we should. For the best part of eight months we've been holding monthly Zoom meetings to stay in touch.

Robin Wood's Friday Zoom drinks became a bit of a feature over lock-down, and we enjoyed a couple of off the wall events such as Michael Meads' midday "start-ups", where quite a few members rolled their bikes out of the garage and posted videos of starting them up.

We managed to fit our main events in with the Taupo BMW Festival happening the weekend before the lock-down. We had to move the North Island RAG Rally to October, which was a bonus really as quite a few members opted to make the trip down for the South Island RAG Rally the following weekend.

Fortunately, the GS Rallye went ahead in November as well, and KiwiRider certainly turned on a great event in Martinborough.

We were one of the few Clubs in the world that could celebrate the 40<sup>th</sup> GS Anniversary other than virtually. My thanks go to Ian Macartney for organising the 40<sup>th</sup> Anniversary relay and to the 80+ members made their way between Bluff and Cape Reinga over two months posting some stunning photos along the way.

Also, as part of the 40 years of GS celebration, we partnered up with KiwiRider Magazine who hosted the HighBeam podcast series. An individual conversation with some of our Club members and owners of GS bikes celebrated a look back at the bike that made the GS badge what it is today.

Our Area Reps came together for two days in July to continue a conversation around how we effectively reach prospective members and what we do individually and collectively to retain members through effective communication and positive experiences within the club.

I do want to acknowledge and thank our Area Reps for making their local activities interesting and engaging for new members. Lots of posts on our group page is telling me this is so. I certainly appreciate the work you put in and do not take it for granted.

Sadly, the trip to Austria for the 2020 BMW Clubs International Council Meeting in October was cancelled. The Council meeting still happened though, via a 4-hour on-line meeting at 3:00 am our time! The Council noted with interest that our membership hasn't flat-lined or declined like many other clubs. Others on the Council commented positively on our move to carry out Board meetings virtually and more frequently, and the use of social media and Zoom to keep people in touch. Other motorcycle clubs were particularly interested in our 40<sup>th</sup> GS Anniversary relay, and many wanted to know what "RAG" meant, and kind of liked the spirit of it.

The last agenda item was the introduction of new guidelines detailing Corporate Identity basics for official BMW Clubs. After more than 20 years of using a very familiar roundel, BMW have changed it and BMW Clubs are now required to adapt their own logos to accommodate new design parameters.

While it doesn't materially affect the current imagery, it does mean a new layout incorporating the new roundel. We have until the end of 2021 to make that change and you'll see it coming on stream over the year as we rebrand our stuff once again.

Thanks to our sponsors, particularly Aon, for their support over the year. At the end of last year, we signed off on a very generous sponsorship package from Aon to be our preferred insurance partner and preferred Insurance provider to members until 31 August 2022.

Thanks also to our Editorial team, our Gear Shop administrator and all the other great people who volunteer to help our club operate in the way it does.

To my colleagues on the Board, thank you for all you've done this year and the way in which each of you has undertaken your Mahi.

We've work incredibly well together and it's a real privilege to be part of such a great team.

Last, but by no means least, my thanks to all members. You are the most important of all, for without you the Club would cease to exist.

#### 4. **TREASURERS FINANCIAL STATEMENTS FOR THE FINANCIAL YEAR**, Including:

##### **Report to AGM 12 Months ending 30th September 2020.**

It gives me pleasure to present to our members the Treasurers Report and Statement of Financial Position for the twelve months ended 30th September 2020 together with the projected summary of Income & Expenditure for the year to 30th September 2021.

Please note that the accounts have been prepared on a 'Cash' rather than 'Accrual' basis and therefore do not take into account any outstanding debtors or creditors as at balance date. However, apart from normal operational income and expenditure the only abnormal income expected is \$2k from BMW NZ as a sponsorship contribution to the GS 40th Anniversary celebrations.

##### **Operational Income & Expenditure:**

<b>Income:</b>	Total operational income for the period was \$31,386 compared to \$33,780 for the previous 15 months. Subscriptions continue at approximately \$2k per month.
<b>Expenditure-</b>	Total operational costs for the 12 months - \$34,403. Items worth a comment are:
<b>Administration-</b>	Up by \$1,566 to \$1846. Includes \$1,783 for purchase of Membership Card blanks.
<b>Advertising -</b>	\$4,829 includes promotional posters and promotional items for GS 40 <sup>th</sup> Anniversary celebrations. Against the latter the \$2k, as mentioned above, expected from BMW will be applied.
<b>Badges/Trophies -</b>	\$5,680. Includes \$2,605 costs associated with Life Member plaques. Travel & Meeting Costs - \$7,268 down by \$5,883. Reflects the fact that as a result of Covid-19 all our Board meetings have been held via ZOOM as did the 'BMW Clubs International' annual conference.
<b>Surplus/Deficit-</b>	Result for the year is an operating deficit of \$3,017 and after all 'Event' & 'Regalia' Income/Expenditure is taken into account we have an overall deficit of \$5,877 for the 12 months. This has seen our Members Funds decrease to \$33,290. It should be noted that at year end there was substantial funds (\$6,081 net) held in the Event Account relating to the 2021 National Rally registrations with associated expenses still to come.

### Summary of Net Cash Generated by Special Activities:

- 1. Gear Shop** – Deficit \$3,341. Generated after sales of \$515 and stock write-down to zero. The Board made a decision to no longer hold a stock of regalia. Arrangements have now been made that all orders placed by members through the website 'Shop' are attended to directly by the suppliers.
- 2. National Rally/AGM 2020** – Deficit \$5,442. However, taking into account the \$6,468 net registrations/expenses accounted for in the Sept' 19 accounts the 2020 Rally produced a surplus of \$1,027.

**Capital Expenditure:** The Club purchased a card printer earlier this year at a total cost of \$2,083 which has been depreciated at 30%.

**Cash Reserves:** We continue to hold \$15.2k on Term Deposit along with healthy balances in both the 'Operational' and 'Event' current accounts.

**Subscriptions:** In terms of the Club's Constitution any increase/reduction in subscriptions and/or joining fees can and will, as cash flow dictates, be recommended to the executive at Board meetings and if accepted will be implemented. One could say that this year has been difficult for everyone but despite the financials showing a deficit I see no need to recommend any changes at this point.

**Budget 2020/2021:** In terms of our Constitution I also present for your information an estimate of the operational Income & Expenditure for the current financial year to 30 September 2021. This has been prepared using current membership levels and based on current subscription fees and other income. Expenditure has been assessed after consultation with other Board Members.

**Summary:** After almost 10 years, I feel it is time to stand down from the Treasurers role. I have thoroughly enjoyed being part of the executive team but now is time to let some new blood take my place.

### STATEMENT OF FINANCIAL POSITION as at 30 September 2020

	2020	2019
	\$	\$
<b>ASSETS:</b>		
<b>Current Assets:</b>		
Stock	0	2,659
Westpac main a/c	1,319	6,541
Westpac Event a/c	15,345	14,799
Term Deposits	15,168	15,168
<b>Total Current Assets:</b>	<b>31,832</b>	<b>39,167</b>
<b>Fixed Assets:</b>		
Computer Equip	2,629	546
Less Accumulated Depression	1,171	546
<b>Total Fixed Assets:</b>	<b>1,458</b>	<b>0</b>
<b>Total Assets:</b>	<b><u>33,290</u></b>	<b><u>39,167</u></b>

**LIABILITIES:**

<b>Current Liabilities:</b>	0	0
<b>Total Liabilities:</b>	0	0
<b>Net Assets:</b>	<u>33,290</u>	<u>39,167</u>

**MEMBERS FUNDS as at 30 September 2020**

	<b>2020</b>	<b>2019</b>
Net assets 30 Sept 2019	39,167	32,551
Plus Cash Surplus Year to 30 Sept 2020	(5,877)	6,616
Assets 30 September 2019	<u>33,290</u>	<u>39,167</u>

**STATEMENT OF INCOME & EXPENDITURE for the 12 months to 30 September 2020**

	2020	2019
	\$	\$
<b>Operating Income:</b>		
Subscriptions	23,550	27,408
Advertising	6,264	5,605
Donations/Sponsorship	1,120	0
Badges	19	0
Interest (Gross)	433	767
<b>Total Operating Income</b>	<u>31,386</u>	<u>33,780</u>
<b>Operating Expenses:</b>		
Administration	1,846	280
Advertising	4,829	389
AGM Costs	2,500	2,500
Badges/Trophies	5,680	2,191
Bank/Poli Fees	2	71
Christmas Subsidy	906	535
Depreciation (Card Printer)	625	0
Insurance	1,374	1,334
Postage/Stationery	1,845	1,672
Newsletter production & Printing Costs	5,537	4,483
Travel & Meeting (Inc Area Rep Meeting)	7,268	13,151
Website/Database Costs	1,789	3,784
Miscellaneous	202	379
<b>Total Operating Expenses</b>	<u>34,403</u>	<u>30,767</u>
<b>Surplus from Operations</b>	<u><b>(3,017)</b></u>	<u><b>3,014</b></u>
<b>Net Cash Contribution This Financial Year from Special Activities</b>		
Shop	(3,341)	(2,198)
National Rally AGM 2019	0	(2,822)
National Rally AGM 2020	(5,442)	6,468
National Rally AGM 2021	6,081	0
North Island RAG Rally	930	(815)
South Island RAG Rally	(1,088)	2,970
<b>Net Surplus / (Deficit) From Club Activities</b>	<u><b>(2,860)</b></u>	<u><b>3,603</b></u>
<b><u>Net Surplus/Deficit from all Activities</u></b>	<u><b>(5,877)</b></u>	<u><b>6,502</b></u>

**SUMMARY OF NET CASH GENERATED BY SPECIAL ACTIVITIES for Year Ended 30 September 2020**

**REGALIA SHOP**

Sales		515.00
		<b><u>515.00</u></b>
Less Cost of Goods Sold		
Opening Stock		2,659.00
Purchases		1,196.51
Less Closing Stock Sept 2020		0
		<b><u>3,855.51</u></b>
<b><u>Cash Surplus/Deficit Generated</u></b>		<b><u>(3,340.51)</u></b>

**NATIONAL RALLY AGM 2020**

Income		15,241.10
		<b><u>15,241.10</u></b>
Expenses		20,682.73
		<b><u>20,682.73</u></b>

**Cash Surplus/Deficit Generated** **(5,441.63)**

Note: There was a net surplus of \$6,468.25 relating to the 2020 Rally accounted for in the Financial Accounts for the period to Sept 2019. This resulted in an overall Surplus for the event of \$1,026.62.

**NATIONAL RALLY AGM 2021**

Income	Registrations to date	6,690.00
		<b><u>6,690.00</u></b>
Expenses	Outgoings to date Insurance	609.50
		<b><u>609.50</u></b>
<b><u>Cash Surplus/Deficit Generated</u></b>		<b><u>6,080.50</u></b>

**RAG RALLY - NORTH ISLAND**

Income	2020 - Registrations	1,665.00
	Total income	<b><u>1,665.00</u></b>
Expenses	RAG 2020	600.00
	RAG 2021 - Venue Deposit	135.00
	Total Expenses	<b><u>735.00</u></b>

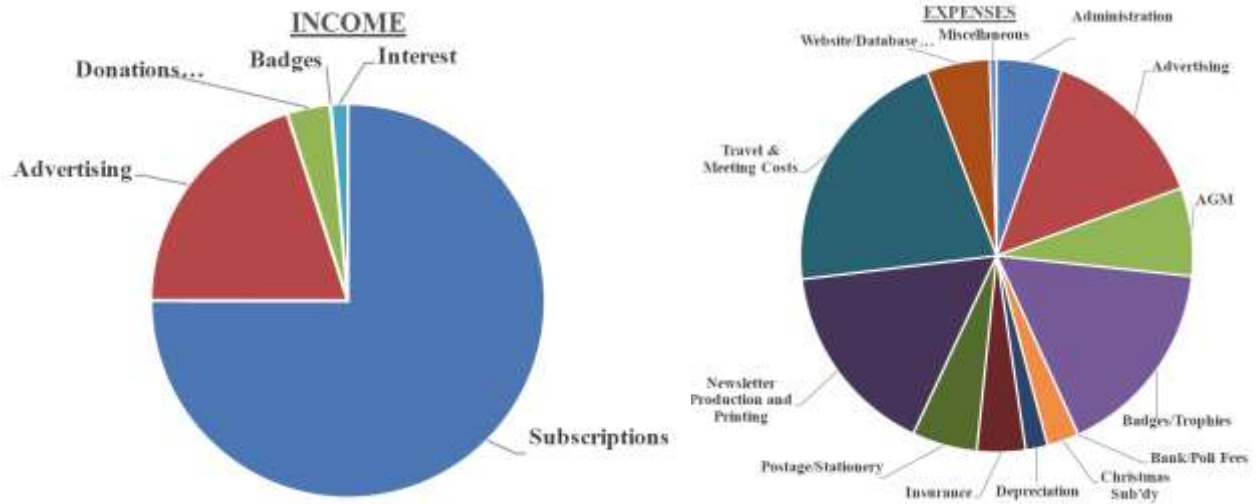
Note: There was a \$650 venue hire cost reflected in the Sept' 2019 Accounts

**Cash Surplus/Deficit Generated** **930.00**

**RAG RALLY - SOUTH ISLAND**

Income	2019 – Registrations	1,246.00
	2020 - Registrations	3,074.0
	Total Income	<b><u>4,320.0</u></b>
Expenses	2019 Rally Expenses	4,408.35
	2020 Rally Expenses to date	1,000.00
	Total Expenses	<b><u>5,408.35</u></b>

**Cash Surplus/Deficit Generated** **(1,088.35)**



I table this report and move these Financial Reports as at 30th September 2020 & Budget Forecast to 30th September 2021 be accepted.

Question:

Moved: Robin Wood (Treasurer). Seconded: John Wuts. Carried.

## 5. REMIT/s

- No Remits have been received.

## 6. ELECTION OF OFFICERS

*NOTE: No election required for President or Secretary*

- Election required for Vice President:
  - Chris Souness - Wellington (prior nomination received)
  - No other Nominations. Moved that Chris Souness is appointed as Vice President.
    - a. Moved Garry Williams: Seconded Grant Aislabie
- Election required for Treasurer:
  - Colin Gates – Lower Hutt (prior nomination received)
  - Tharon Knoetze – Dunedin (prior nomination received)
    - a. Vote: Colins Gates - 53, Tharon Knoetze - 5.
      - Colin Gates appointed as the Treasurer.
- Election required for Membership :
  - Barry Petherick – Levin (prior nomination received)
  - No other nominations. Moved that Barry Petherick be appointed at Membership Secretary.
    - a. Moved Garry Williams: Seconded Grant Aislabie
- Election required for Member Representative:
  - Philip King - Tauranga (prior nomination received)
  - No other nominations. Moved that Philip Kings be appointed at Membership Secretary.
    - a. Moved Garry Williams: Seconded Grant Aislabie

## 7. GENERAL BUSINESS.

### Philip King:

Motion: That the under Section 5.6 of the Club's Constitution that the Board co-opt and accept Grant Aislabie as the honorary Legal Counsel / Advisor for the Club.

Moved: Philip King. Seconded: Peter Nash. Vote: Unanimous

### Gretchen Holland:

#### Gretchen Holland:

- 1 Concerned with the membership of Clubs International and the cost of that to the club.

Response Garry Williams – President

There is no cost for membership to Clubs International other than the expenses as an observer. The benefit for the club is the use of the BMW Corporate Identity and relationship with other clubs. In the last 20 years there have been 2 trips to International meetings – Palm Springs and Vancouver. These were attended as there were implications for the clubs. Clubs International do not pay for travel to the meeting but pay accommodation and meeting expenses. The club pays the return travel costs.

- 2 Wondered if the membership could be stopped?

Response Garry Williams – President

New Zealand is unique in the there is a BMW Car Club and a BMW Motorcycle Club. There would be major implications for our Club if we withdrew. The incoming Board would consider your question.

- 3 Concern expressed re renaming two of the Districts in that Nelson Marlborough has been renamed as Tasman and Otago Southland has been renamed Southern.

Response and recommendation by Grant Aislabie that the incoming Board consider all options / names as the District agrees on. The Board's requirements are that the District has an Area Representative and Good Structure to suit the needs of the members.

### Leonie Steadman of AON Insurance (Invited to speak by the President)

Gave an overview of the sponsorship and the relationship between AON and the BMW Motorcycle Club. With questions, clarified some of the issues re the insurance of Motorcycles, Riding gear and windscreen.

### President Garry Williams:

Our constitution allows the Board, by a three quarter majority vote, to bestow Life Member status on any Member considered to have rendered outstanding service to the club.

Life Members have full membership privileges without the payment of a subscription. It is the club's most prestigious award and is not awarded lightly nor earned as of right. Typically, a maximum of one Life Membership per year can be awarded, although it is understood that Life Membership does not have to be awarded each year.

As such, any nomination and consequent award have to be carefully considered. In the history of our BMW Motorcycle Club, nominations for Life Memberships have been considered but only 20 have awarded.



Robin Wood's contribution to the financial stability and sustainability of our club over 9 years as our Treasurer has been significant. He has been supported in that role by Joy.

Robin and Joy have demonstrated exceptional loyal and outstanding service. They have represented our club with distinction. It is with pleasure that the 21<sup>st</sup> Life Membership are presented to them both.



There being no further business, the 2021 Annual General Meeting was closed.

Closed at 6.08pm