

The Minutes for the meeting of the BMWMC Board held as a Zoom Meeting on Sunday 29th March 2019 from 7-00pm

Present: Garry Williams, Grant Aislabie (Via phone), Robin Wood, Chris Souness, Dale Grover and David Ross.

Guest: David Oldershaw

Meeting Starts 7.01pm

OUTSTANDING ACTION POINTS from Executive Meeting Saturday 15 December 2019

01	Send Rally Registration details to Secretary	Dave Grover	Done
02	Send message to 2019 trophy winners re returning trophies to DG	Dave Ross	Done
03	Order RALLY 2020 Badges from Moller-Young	Dave Ross	Done
04	Have engraved plate prepared for Presentation	Dave Ross	Done
05	Membership Cards ideas to be sent to the Board	Chris Souness	Done
06	Source MS laptop/tablet for Card Printer	Dave Ross	Done
07	Membership Application Process to be written for Area Reps Book	Chris Souness	Done
08	Analysis of FB Members vs Membership with follow-up email.	Chris Souness	WIP
09	Check with Rally 2021 Team re progress and 2020 presentation	Garry Williams	Done

1. **Welcome**
2. **President's report**

My, how quickly things can change! This time last month, Jo and I were enjoying a long weekend in Russell at a friend's wedding. Since then I've had the worst cold in decades, been in self-isolation for a mandatory two weeks following Jo's direct contact with someone who was on a flight with someone who tested positive for Covid-19, and spent the best part of the last two weeks flat out as part of our regional Incident Management Team responding to what is turning out to be one of the most testing and fast moving events in New Zealand for a long time.

Right up until the middle of March, the threat level for Covid-19 was such that people could carry out their day to day activities without too much worry other than maintaining good hygiene practices and self-isolating if coming home from abroad.

Then the World Health Organisation declared a pandemic. This meant the Government asking people to reduce contact, cancel unnecessary domestic air travel and generally reduce contact with people. The announcement also included advice that people over 70 years of age, or people who are immunocompromised or have certain pre-existing conditions, needed to stay at home as much as they could. Gatherings over 500 were prohibited.

The Club's Board, cognisant of its responsibilities in relation to member's wellbeing but at the same time looking to provide the least possible disruption to our events programme, assessed the risk to club events. We took into account guidelines and advice released by the Government and Public Health officials in relation to all events and travel. Based on the information to hand at the time, the Board decided that the Annual RAG Rally at Taylor Memorial Lodge would still go ahead.

A few days later, following the Prime Minister's announcement that New Zealand would move to threat level 2 and indoor gatherings would be restricted further to 100 people, the Board prudently made the decision to postpone the RAG Rally until later in the year, and it advised Area Reps that all social gatherings and club rides nationally would have to be put on hold.

The Prime Minister's announcement on 23rd March certainly justified this move. Effective from that announcement, New Zealand moved to Alert Level 3 then, after 48 hours (the time required to ensure essential services are in place), we were to move to Level 4. That's today! This means that for many of you reading this right now, you'll be at home in lockdown unless you work in essential services.

There has been a lot of debate on other motorcycling sites regarding whether or not it's acceptable to go riding when we are in lockdown. We have never been in a situation like this before so it is understandable there will be questions, theories, and many differing opinions. One thing is for sure, we need to be really smart about the decisions we make as individuals as there will be serious consequences for others, in some cases, death if we get it wrong.

The world has gained considerable insight about the virus from overseas examples and we here in New Zealand have a fighting chance to prevent the deaths of friends, family and loved ones. However, it will require all of us to make smart choices – albeit with sacrifices involved.

If lockdown runs smoothly, we may find we can make steps towards life returning to normal over the coming months. If we ignore the advice of the experts that are trying to help us, we risk overwhelming our health system and jeopardising the wellbeing of ourselves and others.

If lockdown does not work due to people ignoring the rules, it is likely the lockdown period will be extended and the economy will suffer to levels we never thought possible – business closures and job loss will happen on a grand scale. This is serious stuff!

While I respect that everyone has, and is entitled to their own views, for the sake of mere four weeks it's simply worth playing it safe, stay at home and help to stop the spread of a virus that has proven to take peoples' lives and destroy economies. If you are not convinced we are dealing with something very serious, I urge you to do some research from credible sources to convince yourself that this is in fact something very scary and that New Zealanders need to unite, work together, support one another and make smart decisions to come out the other side alive and well.

Let's leave the virus discussions to groups dedicated to that and keep our social media space as a positive place focused on us as a club. While we may not get out on our bikes anytime soon, we can still share some old photos of trips gone by, share some workshop tips, and share funny stories about a previous ride – I know there's lots of those.

My simple message is stay at home. It's a highly effective way to constrain the virus – it denies it places to go, and will help give our healthcare system a fighting chance. Don't go out on the bike, in fact just give it a good clean and park it up for a bit. It'll still be there when we get through this.

We're still planning for the South Island RAG Rally. All going well it will be in North Canterbury on Labour Weekend and it will be awesome! With the North Island RAG rescheduled for 16/17 October, there's also every opportunity to treat yourself to doing both, you will have earned it!

In the meantime all the best to you and your family - stay safe, stay calm and be kind!

3. Treasurer's report

I am pleased to present to the Board meeting held on 29 March 2020 the following report outlining the financial position of the organisation as at 29 February 2020

1. Current and Investment accounts – Balance as at 29/2/2020:

Westpac - Main:					\$ 4,538
Westpac - Event account:					\$ 6,123
TSB Term Deposits:					
0001	2.80%	Matures 27/07/20	(Westpac)		\$10,000

0002	2.80%	Matured 02/03/20	(Westpac)	<u>\$ 5,168</u>	
Total Invested				<u>\$15,168</u>	<u>\$ 15,087</u>
Total funds as at 29/02/2020					<u>\$ 25,748</u>

2. **Current financial matters:**

Operating A/c

Income:

Subscriptions - averaging just over \$2kpm and on target for budgeted \$24k for the current financial year.

Newsletter Advertising – Only \$95 received for this financial year. Newly appointed editor is being supplied with up-to-date information and will be embarking on a catch-up invoicing program with advertisers.

Expenses:

Badges - \$4,796 – Running over budget but includes cost of bulk supply of ‘blanks’ and Life Membership Plaques (total of \$3,743)

Asset Purchase - \$2,083 – Purchase of Card printer.

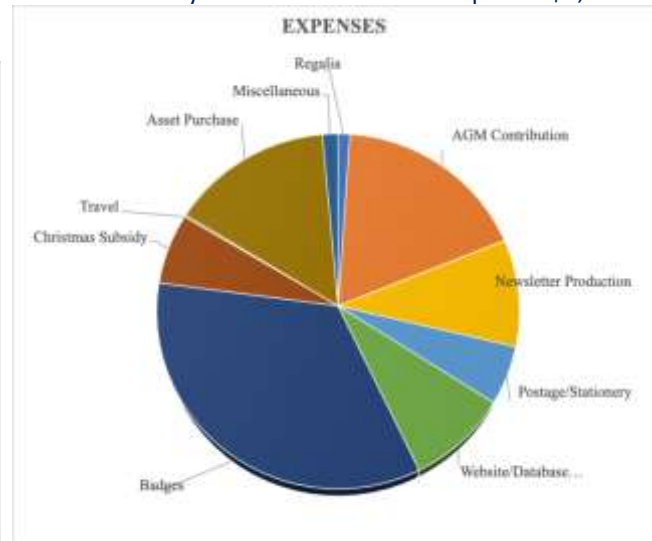
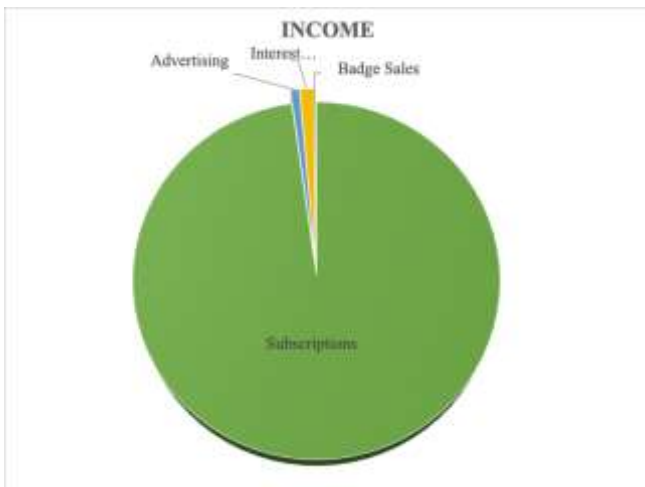
3. **Term Deposit Maturities:**

Will assess cash flow position near the maturity times with regard to re-investment.

4. **Event Account:**

2020 National Rally:

All income/outgoings are now through apart from an Insurance Excess payment to Blenheim Toyota of \$500.00 and after bringing forward figures relating to this rally from last financial year we will arrive at a surplus of \$1,121.62.



I table this report and move that it be accepted as a true and correct record of the current financial position of the Register as at 29 February 2020 and that accounts paid/to be paid since last Board meeting be ratified.

Robin Wood
Treasurer

Moved: Garry Williams. Seconded: Chris Souness

4. **Membership report**

- a. Membership Numbers explained. For full details the Membership Count sheet below.

	2017	\$	Sep-18	\$	Dec-18	\$	Mar-19	\$	Aug-19	\$	Nov-19	\$	Mar-20	\$	
Associate =	\$60.00	20	\$1,200.00	19	\$1,140.00	19	\$1,140.00	15	\$900.00	16	\$960.00	16	\$960.00	17	\$1,020.00
Complimentary =	\$0.00	34	\$0.00	27	\$0.00	27	\$0.00	27	\$0.00	27	\$0.00	27	\$0.00	27	\$0.00
Expired =	\$0.00	21	\$0.00	19	\$0.00	13	\$0.00	19	\$0.00	17	\$0.00	27	\$0.00	18	\$0.00
Full =	\$60.00	335	\$20,100.00	8	\$480.00	6	\$360.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00
Owner =	\$60.00	60	\$3,600.00	323	\$19,380.00	335	\$20,100.00	347	\$20,820.00	365	\$21,900.00	353	\$21,180.00	351	\$21,060.00
Introductory =	\$0.00	41	\$0.00	63	\$0.00	69	\$0.00	78	\$0.00	78	\$0.00	81	\$0.00	79	\$0.00
Life =	\$0.00	19	\$0.00	18	\$0.00	18	\$0.00	18	\$0.00	18	\$0.00	18	\$0.00	19	\$0.00
Overseas =	\$60.00	1	\$60.00	1	\$60.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00
Pillion =	\$20.00	10	\$200.00	83	\$1,660.00	79	\$1,580.00	77	\$1,540.00	75	\$1,500.00	67	\$1,340.00	61	\$1,220.00
Sub Total =		541		561		566		581		596		589		572	
Paid Memberships		426		434		439		439		456		436		429	
Annual Revenue		\$25,160.00		\$22,720.00		\$23,180.00		\$23,260.00		\$24,360.00		\$23,480.00		\$23,300.00	

- b. Membership Card design. Discussed (see images attached below) minor suggestion made re the front of the card also having the club's postal address. Updated version to be sent out for Board approval and then to Leonie for AON's approval.



- c. Card Printer purchased and installed at the Membership Secretary's address. Membership Secretary to talk with Star Insurance re Cards once the printer is up and running correctly. He is also to talk with Star Insurance re their Advertisement position in the Newsletter. A part of the deal with Star providing Membership Cards was that their Ad was immediately behind the front page.
- d. AON have agreed to fund the printer.

5. General Business

- a. Rally 2020 – debrief
- Went incredibly well. Good numbers at about 100. Only issue for the President was the issue round Liability. He was worried about unofficial but organised rides that happened. Some thought that if incidents occurred on those rides that the Club's insurance would cover it. General discussion held on if or how are future official rides approved. The club got good Press coverage via Kiwi Rider, both in their magazines and via a podcast. The venue was great, the food was excellent and the AGM Meeting with the Change of club name (and associated logo) went quickly.
- b. 2020 NI RAG – Update
- Deferred until October due to the current Covid19 situation. The current owners of Taylor Lodge are happy to defer the club's booking until October.
- c. 2020 SI RAG - when & where
- Venue and weekend have been approved and the team is planning towards that. The venue is Glen Tui Lodge in North Canterbury. Accommodation is not an issue as they can cater up to 300. We've booked for 50 but the Lodge is also comfortable that we may extend the numbers to 100. The Per person cost better than Borland Lodge and get better once we pass 50. We will self-cater for this event and further details will follow in the Newsletters.
- d. Area Reps meeting - date, agenda to set.

- i. Was initially planned for late June but is now deferred to a later date – yet to be confirmed. That maybe as late as September/October. There is still good value in bringing the Area Rep’s together. The informal networking is important. It also gives us the chance of explaining exactly how things work and what is expected. It may be a Spring function instead of Winter one. We need to work on an appropriate Agenda and any ideas should be sent to the President for assembly.
- e. Club Branding /Logo - tasks to complete
 - i. This is more around about site and collateral that needs to be updated. The Website has been gone through and there is now only the occasional hidden document that needs amending. The Club also needs to shift the domain and email addresses to our current URL. Brief discussion about the change that resulted in The Secretary taking that task.
 - ii. The Flags have been updated after a printing error. They look good and at some stage will go to the Secretary for matching with the frames/stands. The cost was \$80-00 per flag. The Membership Secretary has the old and error flags should anyone want one.
 - iii. Membership Secretary had some new stickers printed. These are the ones sent to New Members. He holds the limited stock.
 - iv. The President will be updating the FaceBook pages.
- f. Succession plan
 - i. There is a need to put ‘feelers’ out to gain interest for others who have an interest in joining the Board. The Last term for the Board starts in Jan 2021. The Positions being vacated are Vice President and Treasurer. The President will refer to these in his forthcoming Podium articles.
- g. Shop
 - i. There is general agreement for Ian Sowden to restock limited numbers of the items that previously sold well
 - ii. The Membership Secretary will liaise with Ian regarding a restock. Also to work with the Member Rep about getting a link to the Nelson producer of the current Club Shirts. That link puts the contact directly to the manufacturer.
 - iii. The new stickers need to be the Gel type and plain stickers. Membership Secretary to liaise with Ian Sowden to get that started.
- h. 40th Anniversary GS Rallye
 - i. The Club is still planning to do something with this event. Probably mixing it in with the Kiwi Rider event set for the 7-8 November 2020 and based in Martinborough. There may be an extended (several day) ride either immediately before or immediately after. Some planning in underway and details will be advertised in future Newsletters
- i. Marketing/PR
 - i. The President is in the initial stages of developing a Marketing Plan and will discuss this at a future meeting.
- j. Next Meeting
 - i. In these times we should have a meeting next month. The Treasurer will send out a notification.

Meeting ends 8.15pm

Carry Over Point

**	Analysis of FB Members vs Membership with follow-up email.	Chris Souness	WIP
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CURRENT ACTION POINTS

01	Talk with Star Insurance re Cards and Advertising in the Newsletter	Chris Souness	
02	Area Reps meeting Agenda items/suggestions to be sent to Garry Williams	All	
03	Prepare to shift Club Emails and Domain to the new URL	Dave Ross	

04	Update the FaceBook pages	Garry Williams	
05	Liaise with Ian Sowden and Dale Grover re stocking up the On-line shop	Chris Souness	
06	Marketing Plan being worked on for discussing at the next meeting	Garry Williams	
07	Zoom meeting next month. Notification from the Treasurer	Robin Wood	